December 2023 Direct Sales Content Calendar

Use these post ideas to plan your social media content for the month.

Week 1: December 1 - 2

12/1/2023	National Women Support Women Day
	Celebrating the strength and achievements of women. Tag influential women and share empowering quotes.
	Suggested Hashtags: #WomenSupportingWomen #EmpowerHer #CelebratingWomen
12/2/2023	National Write a Business Plan Month
	Encourage consultants to set goals for the upcoming year. Share tips on effective business planning.
	Suggested Hashtags: #BusinessPlan #GoalSetting #SuccessIn2023

Week 2: December 3 - 9

12/3/2023	Make a Gift Day (December 3)
	Showcase unique gift ideas available through your products. Highlight customization options.
	Suggested Hashtags: #GiftIdeas #HandmadeGifts #HolidayShopping
12/4/2023	Santa's List Day (December 4)
	Ask followers to share their holiday wish lists. Create engagement by discussing popular wishlist items.
	Suggested Hashtags: #SantasList #HolidayWishlist #GiftIdeas

12/5/2023	National Handwashing Awareness Week (December 5-December 11)
	Emphasize the importance of hygiene. Share product recommendations related to hand care.
	Suggested Hashtags: #HandwashingAwareness #CleanHands #HygieneHacks
12/6/2023	Brand Comparisons
	Compare your products to competitors, emphasizing unique features. Educate followers on product benefits.
	Suggested Hashtags: #BrandComparison #ProductReview #QualityMatters
12/7/2023	Hanukkah (December 7)
	Share Hanukkah traditions, recipes, and relevant products. Wish those celebrating a joyous holiday.
	Suggested Hashtags: #HanukkahCelebration #FestivalOfLights #HolidayTraditions
12/8/2023	Pretend To Be A Time Traveler Day (December 8)
	Have fun with a time-travel-themed post. Relate it to your products or services in a creative way.
	Suggested Hashtags: #TimeTravelerDay #BackToTheFuture #FutureOfYourChoice

12/9/2023	National Pastry Day (December 9)
	Feature recipes or products related to pastries. Encourage followers to share their favorite treats.
	Suggested Hashtags: #PastryDay #SweetTreats #BakingInspiration

Week 3: December 10 - 16

National Salesperson Day (December 10)
Express gratitude to your sales team. Share success stories and testimonials from satisfied customers. Suggested Hashtags: #SalespersonDay #Gratitude #CustomerAppreciation
Online Events
Promote upcoming virtual events, webinars, or product launches. Encourage RSVPs and participation.
Suggested Hashtags: #OnlineEvents #VirtualGathering #DigitalExperience
Gingerbread House Day (December 12)
Share gingerbread house decorating tips or kits available for purchase. Encourage user submissions.
Suggested Hashtags: #GingerbreadHouse #HolidayDecorating #DIYChristmas

12/13/2023	Customer Support Resources
	Highlight customer support channels and resources available. Address common concerns proactively.
	Suggested Hashtags: #CustomerSupport #HelpDesk #CustomerExperience
12/14/2023	Community Challenges
	Create engagement with community challenges. Encourage participants to share their experiences.
	Suggested Hashtags: #CommunityChallenge #ChallengeAccepted #TogetherWeGrow
12/15/2023	Product Recipes
	Share creative recipes using your products. Include visuals and encourage followers to try them out.
	Suggested Hashtags: #ProductRecipes #CookingWithProducts #TastyCreations
12/16/2023	National Ugly Sweater Day (December 16)
	Host a virtual ugly sweater contest. Ask followers to share photos for a chance to win a prize.
	Suggested Hashtags: #UglySweaterDay #HolidayFun #VirtualContest

Week 4: December 17 - 23

12/17/2023	How Products are Made
	Provide behind-the-scenes content on your product manufacturing process. Showcase craftsmanship.
	Suggested Hashtags: #ProductCreation #BehindTheScenes #Craftsmanship
12/18/2023	Consultant Spotlight
	Showcase a consultant and their success story. Share their journey, achievements, and testimonials.
	Suggested Hashtags: #ConsultantSpotlight #SuccessStory #Inspiration
12/19/2023	Favorite Websites
	Share a list of your favorite websites related to your niche. Encourage followers to share theirs.
	Suggested Hashtags: #FavoriteWebsites #OnlineResources #WebWednesday
12/20/2023	Product of the Week
	Highlight a featured product each week. Include special offers or discounts to drive sales.
	Suggested Hashtags: #ProductOfTheWeek #WeeklyDeal #MustHave

12/21/2023	Winter Solstice (December 21)
	Celebrate the winter solstice with cozy vibes. Share winter-themed product bundles or discounts.
	Suggested Hashtags: #WinterSolstice #CozyVibes #SeasonalSale
12/22/2023	National Cookie Exchange Day (December 22)
	Host a virtual cookie exchange. Encourage followers to share recipes and photos of their treats.
	Suggested Hashtags: #CookieExchange #HolidayBaking #SweetTraditions
12/23/2023	Personal Milestones
	Share personal achievements or milestones of team members or consultants. Celebrate their success.
	Suggested Hashtags: #PersonalMilestones #SuccessJourney #TeamAchievements

Week 5: December 24 - 31

12/24/2023	Christmas Eve (December 24)
	Spread holiday cheer with warm wishes. Share last-minute gift ideas or exclusive Christmas offers. Suggested Hashtags: #ChristmasEve #FestiveGreetings #LastMinuteGifts

12/25/2023	Christmas (December 25)
	Extend heartfelt wishes to followers celebrating Christmas. Share festive content and joyous moments.
	Suggested Hashtags: #MerryChristmas #HolidayCheer #FestiveCelebration
12/26/2023	National Thank You Note Day (December 26)
	Express gratitude to customers and followers. Encourage handwritten thank-you notes. Suggested Hashtags: #ThankYouNoteDay #Gratitude #Appreciation
12/27/2023	Sustainability Initiatives
	Showcase your company's sustainability efforts. Highlight eco-friendly products and practices.
	Suggested Hashtags: #Sustainability #EcoFriendly #GreenLiving
12/28/2023	Throwback Thursday
	Share throwback photos or memories related to your business. Reflect on achievements and growth.
	Suggested Hashtags: #ThrowbackThursday #MemoryLane #BusinessJourney

12/29/2023	Direct Sales Myths
	Address common myths about direct sales. Educate followers on the benefits and realities of the industry.
	Suggested Hashtags: #DirectSalesMyths #IndustryFacts #MythBusting
12/30/2023	Bucket List Adventures
	Encourage followers to share their bucket lists and how your products or services can help achieve them. Suggested Hashtags: #BucketListAdventures #DreamBig
	#GoalsFor2023
12/31/2023	New Year's Eve (December 31)
	Ring in the new year with wishes, resolutions, and sneak peeks of what's to come in the upcoming year.
	Suggested Hashtags: #NewYearsEve #Hello2024 #NewBeginnings

Make sure to explore all of Photofy's marketing resources for direct sales consultants and use our app to effortlessly create and schedule your posts.

https://photofy.com/blog

With Photofy, you've got the tools to make December 2023 a phenomenal month for your social media presence! Happy posting! 😊